



**VINOD GUPTA SCHOOL OF MANAGEMENT**  
Indian Institute of Technology, Kharagpur

# EMBA | 2023-2026

3 Year MBA Programme for Executives







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# About VGSoM

The Vinod Gupta School of Management, founded in 1993, is the oldest business school within the IIT ecosystem. VGSoM has been extremely successful in establishing itself as a centre for managerial expertise over its close to 30-year history.

VGSoM blends management knowledge with a technological pedagogy to create a comprehensive B-School curriculum enriched with engaging corporate interactions and aligned with the evolving industry paradigm. The teachers at VGSoM are among the best in the country and come from various industry and academic backgrounds. Their considerable study in a variety of business management topics has earned them international recognition.

The institution encourages students to compete in national and international business competitions to encourage outside-the-classroom learning. Students from the VGSoM have excelled in various forums, elevating the college's reputation. These achievements include National Winners in competitions like Flipkart WiRED 6.0 in Product Track and Tally BizWiz, among other national accolades in Flipkart Vidyarthini, VMWare Case Challenge, TVS EuroGrip TORQ, to name a few.

The rankings have, time and again, been a testament to the fact that VGSoM provides students access to superior education and prepares them for their service to the nation and the world. QS World Rankings have ranked VGSoM as the 4th best among all B-schools in India, whereas NIRF (Ministry of Human Resource Development, Government of India) has ranked VGSoM 19th.



## Mission

To develop technology-driven, innovative business leaders, promote entrepreneurship, agility and sustainability, and adapt diversity and inclusivity for societal benefit.



## Vision

To be globally recognized in management education and research and producing socially responsible business leaders.



## Core Values

- » Trust and ethical conduct
- » Innovativeness
- » Sustainability





## Dean's Message

I extend my profound gratitude to each of you for unwaveringly placing your trust in the Vinod Gupta School of Management, IIT Kharagpur. It is both an honor and privilege to introduce the distinguished 2023-26 cohort of our flagship Executive Master of Business Administration (EMBA) program.

Established in 1993, VGSOM stands as the pioneering B-School within the IIT ecosystem, embodying an entrepreneurial and research-driven ethos. This academic setting empowers students to cultivate and refine their creative ideas under the expert guidance of our accomplished faculty and dedicated alumni. Our commitment to excellence is evidenced by VGSOM securing the 19th position in the NIRF 2024 rankings and the 4th position in India according to the QS rankings 2024.

Vinod Gupta School of Management is steadfastly dedicated to providing students with a highly intellectual and challenging environment, equipping them to navigate intricate business landscapes. Our EMBA curriculum, seamlessly integrating the enduring strengths of IIT in technical education with contemporary management practices, has gained national recognition for its excellence. Through immersive

live projects and case studies, our students cultivate robust problem-solving and decision-making capabilities.

The EMBA program at VGSOM offers a specialized focus on General Management, providing students with a diverse array of electives, including Analytics, Operations, Sales and Marketing, Finance, Human Resources, and Strategy & General Management. We actively encourage student participation in co-curricular activities and corporate competitions to augment their practical learning experiences.

I extend a formal invitation to engage with our campus activities during the 2023-26 Corporate Connect season. This provides a unique opportunity to interface with a cohort of adept young business professionals, poised to address global business challenges and make substantial contributions to society. I am confident that our students possess the requisite qualities to assume leadership positions within the industry, making them invaluable additions to recruiting firms.

Thank you for your enduring support. We eagerly anticipate your participation in shaping the future leaders of business at VGSOM.

**Prof. Sangeeta Sahney**  
Dean, VGSOM



## Placement Chairperson Message

VGSOM, IIT Kharagpur, since its founding, has been on a never-ending journey to become and be the leader of the future. It is one of those elite institutions that combines academic rigor and commercial relevance with creativity. VGSOM has developed its curriculum to include industry centric pedagogies and case-study-based teaching methodologies in order to meet the growing demand in the market for experienced managers fluent in managerial abilities. Our faculty is made up of eminent academicians who are also skilled industry specialists from a variety of fields, giving students practical knowledge of management philosophies, business tactics, and many academic theories.

We offer our students an edge in the corporate world by instilling strategic decision-making skills, enabling them to become tomorrow's business consultants. Complementing the pedagogy, we provide students a platform for exploring the world of Consulting & Strategy through Guest Lectures, Live Projects, Internships, and Case-Study Competitions. These programs ensure that our students are equipped and empowered with

knowledge of management frameworks and skill-sets. Exposure to extra and co-curricular activities, help further in honing their managerial, leadership and team building skills.

The current batch of VGSOM consists of bright and intelligent professionals with diverse backgrounds, bringing an eclectic mix of sectoral and functional knowledge. Our students are inquisitive, highly motivated, cognizant of value-based leadership, and ride high on data-driven decision-making. Through collaborative learning, the significance of the transition from 'Me to We' and from 'I to Us' is embedded in our students.

By allowing our students to show their expertise, we intend to begin a road of mutual advancement, increasing our already strong relationship while simultaneously adding value to the business and society. I gladly invite all the recruiters to our institute for the summer and final placement. Please evaluate the placement brochure, which contains the batch profiles for the first-year EMBA students, and take into consideration the inclusion of this pool to your company.

**Prof. Surojit Mookherjee**  
Placement Chairperson, VGSOM





## Placement Co-Chairperson Message

Dear Recruiters,

We are delighted to present to you our vibrant, talented, dynamic and diverse batch of students who are ready to join the corporate world.

VGSOM, IIT Kharagpur is a leading institution in Management Education and Research. VGSOM has a focus on knowledge-based and technology driven sectors that show high levels of globalization, complexity, and innovation, and it has served the needs of various industries. By leveraging the IIT ecosystem, VGSOM provides the students with the right mix of technomanagerial skills, and reflects the institute's dedication to meet the changing demands of the industry. The distinguished faculty at our institute design their courses to impart the best of knowledge and skills to our students. With a blend of industry experiences and academic backgrounds, our faculty expose the students to the relevant industry practices and also equip them with academic excellence. This combination lays a solid foundation of management and leadership in our students.

At VGSOM, we aim to develop future leaders who are committed to making a positive social impact. In the corporate, governmental, entrepreneurial, or academic domains, our alumni have made a remarkable difference. Our holistic academic program, corporate interactions with industry leaders and eminent executives, and confluences through various other platforms have produced industry-ready professionals, as shown by our previous Summer and Final placement records.

Our students' managerial skills, coupled with professional exposure and ethical values, would drive companies and economies towards a brighter future. We will continue to make it a priority to stay updated on the opportunities and challenges facing businesses, and we provide our students every opportunity to sharpen their inherent abilities. We are ready to build on our strong foundations with the vision of becoming one of the top-ranked B-schools globally in the coming years.

We want to take this opportunity to express our gratitude to all the esteemed organizations that have maintained corporate ties with VGSOM since its inception in 1993. We truly value the long-standing relationship we have developed with you over the years, as well as the trust you have placed in our students. We would also like to invite the new recruiters to start a new association with VGSOM. We assure you of our commitment to establishing a long-term, mutually beneficial relationship with your organization. You are a vital part of our journey to excellence, and we look forward to welcoming you as a continuing partner in our mission of developing world-class leaders and contributing to the building of societies of the future. I am confident that this set of professionals will be the trailblazers for your organizations. This brochure can help you learn more about our premier EMBA programme. Consider this an opportunity to interact with our bright and diverse student body. They look forward to meeting your high expectations for them.

**Prof. Sangeeta Sahney**  
Dean, VGSOM



# About EMBA

The EMBA programme enables working executives to upgrade their managerial knowledge and skills while continuing to be employed. This rigorous programme is conducted through regular classes on weekends. The programme consists of a compulsory set of core subjects and a variety of elective subjects. The participants bring in their wide experiences into the classroom and work on regular individual and group projects. Throughout the programme, participants practice the concepts learnt in classrooms at their workplace. This parallel learning and implementation process form the basis of this programme.

## Why EMBA Programme at VGSOM ?

- » To fast-track the career of senior and mid-career executives
- » To achieve leadership orientation for taking organisations to the next level
- » For networking opportunities through IIT's extensive alumni network



## Benefits and impact on your career

VGSOM's Executive MBA sets you apart and gives you a genuine edge. Whether your goal is to progress within your organization, take on new or global responsibilities, or pursue an entrepreneurial route, the programme will give you the knowledge, insights and confidence to operate successfully anywhere in the world.

Studying while you remain in full-time employment enables you to improve your workplace performance from day one as you apply each new classroom concept with direct relevance to you and your organization. The practical business expertise and the new ways of management thinking that you develop at the School change your approach to decision making and give you the ideas, inspiration and contacts to shape your future career.

- » You are able to move up in your career quickly and with confidence.
- » You can successfully make the transition to general management from a technical or functional role.

- » The elective portfolio allows you to specialize in certain subject areas or gain breadth across a range of business and management disciplines.
- » You gain entrepreneurial skills to help you develop your own venture, or to implement new and innovative ideas within your organization.
- » You are able to build a strong network of personal and professional contacts.
- » You continue to benefit from the School and IIT's reputation, recognition and global networks well beyond your time in the programme



# Executive MBA Curriculum

The Executive MBA (EMBA) programme at VGSoM, a 3 year programme (spread over 12 trimesters), is especially designed for senior and mid-career executives to facilitate their progression in their chosen careers. The programme is aimed at transforming executives into better managers, emphasizing teamwork, and cross-cultural collaboration alongwith leadership and adaptability. The special feature of this program is that unlike traditional EMBA students, students in the Executive EMBA programme work full time while earning their degrees. This rigorous programme is conducted through regular classes on weekends for the first two years and in company hands on project work for three terms in the third year.

## Programme Details



### Operations

- » Statistical Methods for Management
- » Mathematical Models for Management Decisions
- » Production & Operations Management
- » Supply Chain Management
- » Project Management



### Marketing

- » Marketing Management - I
- » Marketing Management - II
- » Marketing of Industrial and Hi-tech Products



### Finance & Accounting

- » Financial Accounting & Reporting
- » Corporate Finance
- » Cost and Management Accounting



### HR & OB

- » Human Behaviour & Management
- » Human Resource Management
- » Organizational Leadership
- » Business Ethics



### General Management

- » Economics for Management
- » Business Communication
- » Business Government & International Economics Environment
- » Strategic Management
- » Business Research Methods
- » Business Law for Managers
- » Technology Management
- » International Management
- » Management Games



### Others

- » Elective - I
- » Elective - II
- » Elective - III
- » Elective - IV
- » Elective - V
- » Elective - VI
- » Elective - VII
- » Elective - VIII
- » Elective - IX
- » Management Project - I



### Information System

- » Management Information Systems
- » Information Technology & Business Applications Laboratory





# Campus Facilities



The Central Library has a huge collection of books and research papers covering various subjects



The computer lab is open 24/7, offering the latest technology for continuous learning



High-speed Wi-Fi is available all over the campus



Stay updated with real-time financial news through Bloomberg Terminals and Prowess CMIE



Comfortable accommodations come with complete facilities, including fast Wi-Fi and LAN



In the hostel, there's a library and recreational spots like a Music Room, Gym, and indoor games Room



The Students Gymkhana is the go-to place for sports, culture, and social activities



Grab a bite at food joints like Nescafé, Subway, and Café Coffee Day



Transportation options like e-autos, Institute Shuttle buses, and rickshaws make it easy to get around campus

# Ranking Accolades

2022

**65.15**

NIRF Score (Out of 100)

**Rank : 12**

2019

**66.64**

NIRF Score (Out of 100)

**Rank : 6**

2021

**69.50**

NIRF Score (Out of 100)

**Rank : 9**

2020

**70.43**

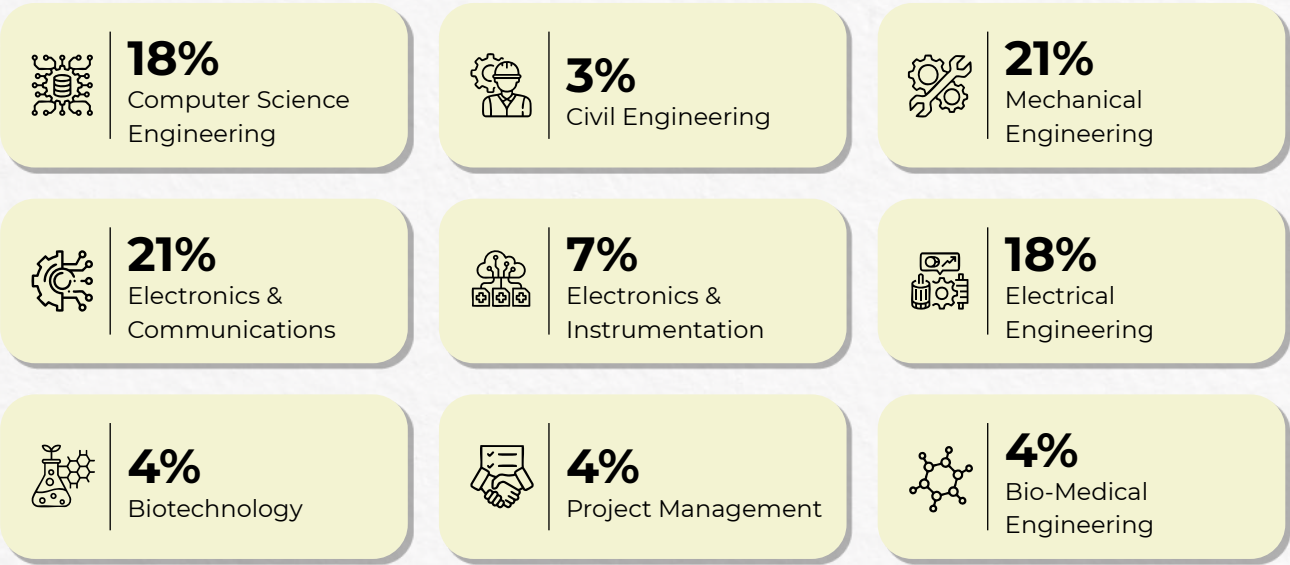
NIRF Score (Out of 100)

**Rank : 5**

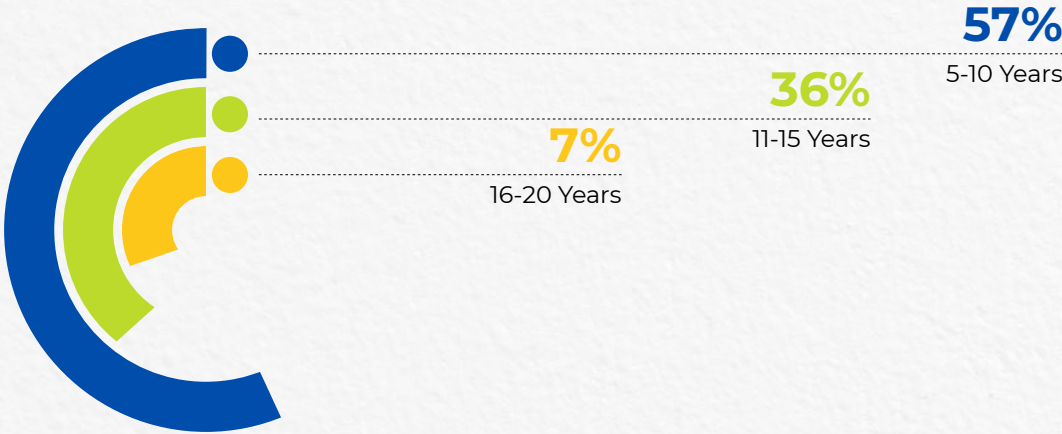


# Batch Profile

## Educational Qualification



## Work Experience



# Major Recruiters

accenture	ALIMCO	amazon	assystem stup	BUREAU VERITAS
Cepl	CHOKSI CHOKSI IMAGING LIMITED	Cummins	Deloitte	Dräger
DVC	METEC	EP	ERICSSON	ERM
ELECTROSTEEL	EY Building a better working world	GE HealthCare	genpact	
HCC	एच.ई.सी. HEC	IBM	IDFC FIRST Bank	VOLVO
Ingersoll Rand	Instahyre	ISPAT	IT Cem	JLL
KENNAMETAL	Linde	एन.आई.सी. Nationale Informa Centre	CREATING WEALTH FOR WELLBEING	PEPSICO
	POLYCAB IDEAS. CONNECTED.	pwc	SAMSUNG	sarralle A Universe of Engineering
SETRACO NIGERIA LIMITED	SIMPLEX INFRASTRUCTURES LTD AN ISO 9001:2008	SORIS	Shapoorji Pallonji	TATA STEEL WeAlsoMakeTomorrow
TATA CONSULTING ENGINEERS LIMITED	tcs TATA CONSULTANCY SERVICES	tego PARTNERSHIPS IN PRACTICE	TATA STEEL DOWNSTREAM PRODUCTS LIMITED	VOLVO





## Abhijit Kayal

18 Years Work Experience

- » **Professional Summary :** Strong Knowledge Material Management & Tender policies applicable in execution works and service contract. Bidding systems. Issuing Tender, Tender floating, Tender execution and placement of work order related to works and service contract and purchase.
  - 1) Material Management related Import & Export, Purchase, Store and logistics activities to dispatch the Material, Material Reconciliation, Inventory Control, Works & Service Contract management, Tender Bidding & Execution
  - 2) Mining equipment material planning
  - 3) SAP PM module implementation. Strong functional knowledge. Knowledge in SAP in MM module. Positive attitude with an ability to work in a team, Strong integrity and hard worker
  - 4) Green field Project Steel plant mechanical equipment and utility pipe line 5) Maintenance and operation related activities of Steel plant equipment, Foundry plant equipment and utility pipe line field/site work 6) Administrative work at HEC Training Institute as a part time instructor.
- » **Professional Awards and Recognition :** Recognized as TC committee Head, Over all Incharge Material Management (I/E and Inspection and Store) and directly report to Director -Marketing both functionally and administratively in PSU
- » **Name of Present Organization :** NLCIL
- » **Name of Previous Organization :** HECIL
- » **Area of Interest (Professional) :** Business Development Cell, Marketing and Procurement
- » **Area of Expertise :** Tendering on Works and service contract, Marketing, Procurement, Material Planning
- » **Technical & Professional Certification :** Certificate on Business simulation programme, Certificate on Vigilance awareness programme

» **Email ID :** kayal.abhijit2020@gmail.com

» **Educational Qualification :** B-TECH -Mechanical Engineering NIT Durgapur Deemed University

» **Domain Experience :** Government



## Amaresh Dhibar

20 Years Work Experience

- » **Professional Summary :** Seasoned professional with over 19+ years of diverse experience in Civil Engineering and construction industry, specialized in Leading Managing & controlling of Construction Project.

Proven success in executing several projects and milestones while ensuring trade-offs triple constraint triangle of project pillars i.e. TIME, COST & SCOPE with key focus on profitability & customer delight.

Gained multidisciplinary exposure in managing diverse range of Construction Projects along with activities like Project selection, capacity planning, contract administration, resource planning & allocation, costing and quality assurance to ensure top & bottom line profitability.

Expertise in executing day-to-day contracts / commercial administration, communication & collaboration with stakeholders during execution stages and finally claims and arbitration management towards achieving the targeted financial objective.

Expert in steering the successful roll-out of project operations entailing defining scope, setting timelines, analyzing requirements, prioritizing tasks and identifying dependencies as per preset budgets.

Skilled in spearheading entire gamut of tasks right from planning, monitoring, controlling phases of project lifecycle to overall inter-discipline coordination, administration and resource planning.
- » Experienced in collaborating with management for organizational governance, setting the vision and assuring that all matters of the company are consistent with the vision & mission of the company.

Notable success in enhancing the company's cash flow, optimize the cash conversion cycle, integrating the balance scorecard, and strategically balance operational, marketing, and financial attributes, aiming to drive the growth and success of the organization.
- » **Onsite/International Experience (If any) :** Nigeria & Bangladesh
- » **Name of Present Organization :** Assystem Stup
- » **Name of Previous Organization :** ALIMCO
- » **Area of Interest (Professional) :** To become the Board member of the organization and take the organization as per the strategic demand.
- » **Area of Expertise :** High Caliber Leadership Organizational Strategic Planning Project Risk Management Stakeholder Engagement Regulatory Compliance Quality Assurance Processes Construction Safety Standards Project Financial Management Strategic Resource Planning Resource Allocation and Management Cost Estimation and Control Procurement Strategies Supply chain-Inventory Management Contract Negotiation
- » **Technical & Professional Certification :** PMP Certified from PMI

» **Email ID :** amaresh.dhibar@gmail.com

» **Educational Qualification :** B.Tech (Civil Engineering)- WBUT, PGPPM (NICMAR), PMP (PMI)

» **Domain Experience :** Misc



## Amit Kumar Ray

14 Years Work Experience

- » **Professional Summary :** A Skilled professional with rich experience in both private sector and Government sector which spans for about 8 years in reputed MNC's like TCS, Cognizant, IBM and Ericsson and 6 years in Government sector. Presently working as Assistant Commissioner of Revenue, Excise Directorate within Finance Department, Government of West Bengal and posted as Deputy Excise Collector of a subdivision with an additional charge as Joint Manager, Procurement and Distribution in West Bengal State Beverages Corporation Limited.

Possess a great analytical skill aided by competent technical skill and closely involved in the Excise Policy and its Implementation in West Bengal State Excise Department. Well-versed in statutory and regulatory measures of West Bengal Excise and the prevailing Excise duty structure and have a first hand experience of managing the entire Supply Chain of Liquor in the state of West Bengal.

Professional strengths include strong domain knowledge, proven leadership in managing
- » **Professional Awards and Recognition :** Felicitated at State Level Excise Workshop for an outstanding performance
- » **Onsite/International Experience (If any) :** Onsite Experience at London, UK and Harare, Zimbabwe
- » **Name of Present Organization :** Excise Directorate within Finance Department, Government of West Bengal.
- » **Name of Previous Organization :** Cognizant
- » **Area of Expertise :** Supply Chain of Liquor, Excise Policy and Its implementation

» **Email ID :** amitray.iitkgp@gmail.com

» **Educational Qualification :** B-Tech in Computer Science & Engineering

» **Domain Experience :** Government



## Chandan Pan

14 Years Work Experience

- » **Professional Summary :** Chandan Pan is currently holding the position of a Data Scientist-Senior Architect in Decisioning and AI within a global BPM MNC having more than 14+ of Industrial experience in Product building and Innovations powered by AI/ML while delivering BPM projects across Geography and Business domains. He has also worked in for Cognizant Pega Digital Innovation Center at Arizona for designing and implementing Cognitive Pega Products/AI Assets since its inception. He is also owned significant research in Data Science exploring in area of Healthcare Analytics. He is also Life time Council(Board) Member of Indian Statistical Institute (ISI), Kolkata, India. He is active member of Institute of Electrical and Electronics Engineers (IEEE), Association for Computing Machinery (ACM), Institution of Engineers – India (IEI) etc and Life Member of Computer Society of India (CSI), India. He is also associated as Corporate Mentor in BITS, Pilani for Executive MTEch Program from his organisation. He is author of many SCI-Scopus based journal and conference papers. He is also a book author on machineries of LLM and Society 5.0 Chapter published from Springer-Singapore. He is corporate Reviewer and Conference Session Chair of many conferences invited from hosting UEM University, Sister Nivedita University, Techno India University etc for last 12-18 months. He has received International Best Innovation/Researcher Award by ISSN - IISTAC-2022 and Asia's Outstanding Innovation/Researcher Award by Asia's Science, Technology, and Research Awards (ASTRA 2023). He has also shed his light for AI based criminal detection system, published by his name in Kolkata Police Official Magazine called Protector. He is also passionate for needy people in educating them as a part of his social initiative, received Heart of Gold award. All the above honours, what made Chandan today, are possible due the enormous encouragement from his father, who left him in early 2025 creating an inescapable void for his entire life.
- » **Professional Awards and Recognition :** Record Winning 5 Times consequent Cognizant Best Pega Demystified Innovation Award from 2016-2020. Cognizant Global Innovation award in 2017 Cognizant Innovation Juggernaut Award and many more from Cognizant International Best Innovation/Researcher Award by ISSN International Science & Technology Awards and Congress (IISTAC-2022) Asia's Outstanding Innovation/Researcher Award by Asia's Science, Technology, and Research Awards (ASTRA 2023).
- » **Onsite/International Experience (If any) :** APAC
- » **Name of Present Organization :** Omnicom-Credera Technology Solution
- » **Name of Previous Organization :** Cognizant Technology Solution (11 years)
- » **Area of Interest (Professional) :** AI, Machine Learning, Deep Learning, Data Analysis
- » **Area of Expertise :** Product Owner, Innovation in ML, Data Driven Telecom Campaign Management, AI based Fraud Detection, CRM Workflow Automation Delivery including Pegasystem and IBM BPM
- » **Technical & Professional Certification :** GATE Qualified (94 Percentile) in ECE Pega Senior System Architect from Pegasystems Inc., US, Oracle Certified Associate (OCA) Sun Certified Java Programmer (SCJP), Customer Service Certification, Pegasystem Customer Decision Hub, Pegasystem

» **Email ID :** chandansamrat007@gmail.com

» **Educational Qualification :** B-Tech in Electronics and Communication Engineering(WBUT), MTech in VLSI(BESU)

» **Domain Experience :** IT/Telecom





## Chayan Bera

7 Years Work Experience

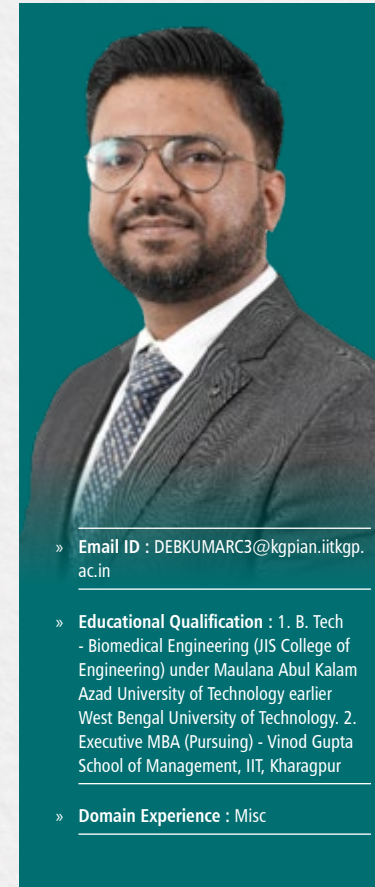
- » **Professional Summary :** B. Tech in Electronics & Communication Engineering, Training and Project From DRDO (LRDE Laboratory) in Shared Aperture Antennae Array, Experiene as a PLC engineer in Century Extrusion Ltd situated in Kharagpur, C++ Developer in HTL Toshiba and currently serving as the Assistant Commissioner of Revenue & Deputy Excise Collecior, Systems & Analytics, Additional Charge- Joint Manager, Procurement & Distribution at Excise Directorate, Finance Department and West Bengal State Beverage Corporation Ltd respectively, Serving as the Nodal Officer of SAR (Self Appraisal and HR related matters), Serving as the Nodal Officer of SoHO (Sub Head Office) at Hon'ble Chief Minister's Grievance Cell
- » **Professional Awards and Recognition :** Received Digital India Award from the President of India collectively from the Systems & Analytics Cell, Excise Directorate
- » **Name of Present Organization :** Excise Directorate, Finance Department, and West Bengal State Beverages Corproation Ltd, Government of West Bengal
- » **Name of Previous Organization :** HTL Toshiba
- » **Area of Interest (Professional) :** Desirous for functioning as a Project Manager pertaining to Supply Chain Analytics/ Procurement & Distribution/ ERP (e-Governance initiatives)/ HR / Ethics

» **Email ID :** chayanbera@kgpian.iitkgp.ac.in

» **Educational Qualification :** B.Tech (ECE) from WBUT

» **Domain Experience :** Government

- » **Area of Expertise :** Undertaken several e-Governance Projects such as Digitization of Import Permits cum Passes, Transport Passes/ License renewal application, Electronic Point of Sale, Mass Flow Meter (automation in Manufactories), New Distillation Techniques/ Central Control and Monitoring System (an initiative with a vision to operate the Plants/ Manufactories on faceless basis (i.e., without the aid of the physical presence of any Official) phase wise)  
Note: The Mass Flow Meter Project in consultation with the Department of Chemical Engineering, IIT Kharagpur, finds the mention of the incumbent in Acknowledgements Section
- » **Technical & Professional Certification :** Administrative Training Certificate, Police Training Certificate from Swami Vivekananda State Police Training Academy, Certificate on Multivariate Data Analysis from IIT Kharagpur (ISE Department), Training of Trainers Certificate from ATI (Administrative Training Institute, affiliated by the Department of Personnel & Training, Government of India), Capacity Building Certificate from National University of Juridical Sciences, Professional Training on Tableau conducted by ATI (initiative of Finance Department, Government of West Bengal), Project & Training Certificate from DRDO (LRDE) on Shared Aperture Antennae Array



## Debkumar Chakraborty

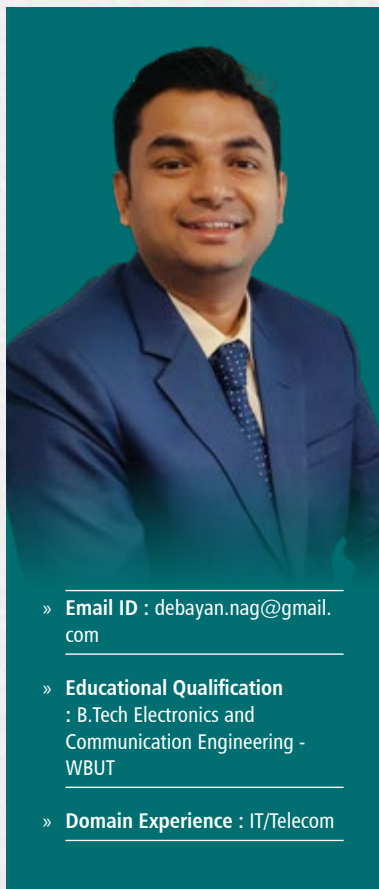
14 Years Work Experience

- » **Professional Summary :** Seasoned Professional with 14 years of experience encompassing a diverse blend of Technical, Engineering, Service Operations, Service Sales, Healthcare Equipment Sales, and Business Management. Expertise includes managing both B2B and B2C business models, with a strong focus on Channel Sales, Service Sales, Accessories and Consumables Business Management, and Key Accounts Management.  
  
Proven track record in Project Consulting and Process Consulting, providing strategic insights and driving process improvements across various business functions. An accomplished professional in NPI (New Product Introduction) Launch, Product Management, and delivering innovative solutions that align with organizational goals.  
  
A results-driven individual, passionate about new ideas and strategies, with the capability to lead both Core and Non-Core Business initiatives.
- » **Professional Awards and Recognition :** Global Award for Technical Competancy From GE Healthcare USA, Milwaukee, Wisconsin. Engineer of the Year 2018, H1 Award for Business Excellence 2022, Shining Star Award 2019, Prestigious CEO Circle Award Winner 2022-2023 for Best Performance All Through out across all modality, Technical Leader boot camp Champion of the champions 2020, Best Channel Excellence Award 2020, Train the Trainer Award for empowering and Inspiring each other at GE. GE Got Talent Award winner back to back 2015, 2016.
- » **Onsite/International Experience (If any) :** Worked in GE Healthcare Milwaukee, Wisconsin, USA on Validation of CT Scan machine.
- » **Name of Present Organization :** Draeger India Pvt Ltd.
- » **Name of Previous Organization :** Samsung India Electrnics Pvt Ltd.
- » **Area of Interest (Professional) :**
  1. Management Consulting.
  2. Sales and Distribution Management
  3. Strategy
  4. Service Sales Management
  5. SBU P&L Management.
- » **Area of Expertise :**
  1. Overall Business P&L Management
  2. Project Consulting and Execution especially Healthcare.
  3. Distribution management.
  4. Key and Enterprise Account Management.
  5. Training and Competancy Management.
  6. Business Analytics: R Programming.
- » **Technical & Professional Certification :**
  1. CASH Certified Sales Professional
  2. TLB Certification on Technical Trainings Radiology
  3. Channel Excellence for business Managers Certification

» **Email ID :** DEBKUMARC3@kgpian.iitkgp.ac.in

» **Educational Qualification :** 1. B. Tech - Biomedical Engineering (JIS College of Engineering) under Maulana Abul Kalam Azad University of Technology earlier West Bengal University of Technology. 2. Executive MBA (Pursuing) - Vinod Gupta School of Management, IIT, Kharagpur

» **Domain Experience :** Misc



## Debayan Nag

14 Years Work Experience

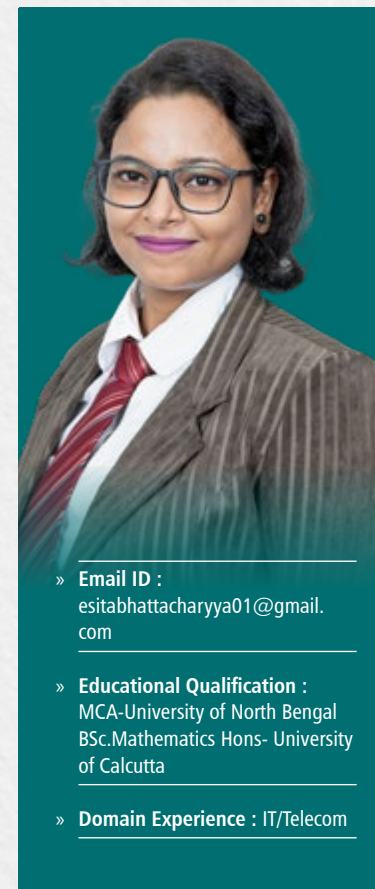
- » **Professional Summary :** Debayan Nag is an accomplished professional with over 13+ years of experience in Data Analytics, Cloud and AI technologies. He has held significant roles, where he has led projects involving AI and cloud-based data analytics platforms and BI visualization across industries like Telecom, Retail & Technology sector. As a Techno-Functional Consultant, he has successfully managed cross-functional teams and implemented Agile practices, crucial for AI project management. His proficiency with cloud services positions him well for AI's integration with cloud technologies. Debayan is passionate about leveraging data-driven insights to drive business growth and innovation, and he continues to learn and grow as a professional while making a positive impact on the organizations he serves.

» **Email ID :** debayan.nag@gmail.com

» **Educational Qualification :** B.Tech Electronics and Communication Engineering - WBUT

» **Domain Experience :** IT/Telecom

- » **Professional Awards and Recognition :** Great Managers Award by Economic Times, PwC Chairperson Award, People Catalyst Award, Trusted Advisor Award
- » **Onsite/International Experience (If any) :** Hong Kong and Bangladesh
- » **Name of Present Organization :** PwC India
- » **Name of Previous Organization :** IBM India Private Ltd
- » **Area of Interest (Professional) :** Technology Consulting
- » **Area of Expertise :** Data Analytics Cloud and AI
- » **Technical & Professional Certification :** Oracle Certified Associate, Azure Fundamentals, Gen AI fundamentals for Business Leaders



## Esita Bhattacharyya

9 Years Work Experience

- » **Professional Summary :** 9+ years of automation experienced profile for various domains like insurance, health care, oil and gas, semiconductor, etc.  
  
Managing/training automation teams for various technologies like Worksoft, Tosca, Robot Framework and so on to deliver end to end business processes across the releases including SIT/UAT/Regression.  
  
Short term goal is to lead a diversified automation team to deliver most valuable impact.  
  
Long term goal is to classify automation profile to a broader aspect across the globe to deliver bug free application through cost effectiveness by reducing manual effort to create major impact to run business towards more profit.
- » **Professional Awards and Recognition :**
  1. TCS Outstanding Employee Award
  2. TCS: Many client recognitions
  3. Accenture ACE Award
  4. Accenture: Many spot recognitions & awards
  5. Client Award: Silicon GFP Go live Award by Applied Material
- » **Name of Present Organization :** Tata Consultancy Services
- » **Name of Previous Organization :**
  1. Accenture
  2. Deloitte USI
  3. SOA IT Solutions Pvt.Ltd
  4. National Informatics Center
- » **Area of Interest (Professional) :**
  1. Pre-Sales
  2. Portfolio Management
  3. Business Analytics
- » **Area of Expertise :** Process Automation Project Management
- » **Technical & Professional Certification :**
  1. Worksoft Certify for HTML
  2. Worksoft Certify for SAP
  3. TOSCA AS1
  4. TOSCA AS2
  5. TOSCA TDM
  6. Microsoft Azure AZ-900
  7. Microsoft Azure Data Engineer

» **Email ID :** esitabhattacharyya01@gmail.com

» **Educational Qualification :** MCA-University of North Bengal BSc.Mathematics Hons- University of Calcutta

» **Domain Experience :** IT/Telecom





## Joy Krishna Paul

8 Years Work Experience

- » **Professional Awards and Recognition :** Received multiple recognition from different Client. Received best employee award multiple times.
- » **Name of Present Organization :** SYSKA LED LIGHTS Pvt. Ltd.
- » **Area of Interest (Professional) :**
  1. Business Development
  2. Project Management
  3. Operations and Supply chain management
  4. Management Consulting
  5. Energy management and Green Building

» **Email ID :** joykrishnapl@gmail.com

» **Educational Qualification :**

1. B.Tech - Electronics and Communication Engineering (Maulana Abul Kalam Azad University of Technology)
2. M.tech - Illumination Sc. Engineering and Design (Jadavpur University)

» **Domain Experience :** Manufacturing



## Kumar Gautam

8 Years Work Experience

- » **Professional Summary :** A results-driven Product Leader and Operations Head with 8+ years of experience, specializing in end-to-end operations, product management, and AI-enabled solutions across B2B SaaS, marketing tech, ad tech, health tech, and travel tech industries. Adept at driving 0 to 1 and 1 to 10 product innovations, defining strategic roadmaps, and orchestrating impactful product launches in fast-paced, evolving business environments. Known for data-driven decision-making, market expansion strategies, and cross-functional leadership, delivering scalable revenue growth while optimizing operational efficiencies.
- » **Professional Awards and Recognition :** Best Performer multiple times.
- » **Name of Present Organization :** Instahyre
- » **Name of Previous Organization :** Livspace
- » **Area of Interest (Professional) :** Product Management / Leadership roles
- » **Area of Expertise :** Product Management, Operations Management, Change Management, Customer Lifecycle Management, Business Strategy, Team Building, Product Launches, MVP Development, Stakeholder Management, Agile Execution, Digital Transformation, AI & Automation, Process Optimization, Revenue Growth, Financial Planning, and Customer Success.

With deep expertise in process automation, change management, and customer success, I have ensured seamless product adoption and stakeholder alignment. A proven track record of influencing C-suite decisions, setting up product analytics frameworks, and transforming customer insights into market-leading AI-powered solutions. Passionate about leveraging AI and automation to enhance operational workflows, I thrive on building innovative, high-impact products that drive business growth and user engagement.

» **Email ID :** gautam91@kgpian.iitkgp.ac.in

» **Educational Qualification :** B. Tech. Civil Engineering

» **Domain Experience :** IT/Telecom

» **Technical & Professional Certification :** Product Management, Business Analytics Specialization, Six Sigma Green Belt



## Kunal Kumar

9 Years Work Experience

- » **Professional Summary :** A multidisciplinary professional with over 9 years of experience in taxation, revenue administration, regulatory compliance, and corporate governance. Currently serving as an Assistant Commissioner of Revenue in the West Bengal Revenue Service, I specialize in corporate taxation, GST, business laws, financial regulations, and risk management.
- » **Area of Interest (Professional) :** Taxation, corporate governance, regulatory compliance, financial strategy, public finance, business laws, risk management, economic policy, and consulting.
- » **Area of Expertise :**
  - Taxation & Revenue Administration
  - Regulatory Compliance & Business Laws
  - Public Finance & Fiscal Policy
  - Corporate Governance & Risk Management
  - Trade & Customs Regulations
  - Consulting & Advisory
  - Multidisciplinary Analysis
- » **Technical & Professional Certification :**
  - UGC NET Qualified in Management
  - Certified in RTI (Right to Information Act)
  - Induction training certificate in Customs Act, 1962 by NACIN, Mumbai, Ministry of Finance, Government of India
  - Induction training certificate in GST Laws by Directorate of Commercial Taxes, Government of West Bengal
  - Hands on Approach to AI (HAAI)- IIT Kharagpur AI4ICPS
  - Certification in Sanskrit by Ramakrishna Mission
- » **Name of Present Organization :** Directorate of Commercial Taxes, Finance (Revenue) Department, Government of West Bengal
- » **Name of Previous Organization :** Mumbai Customs, Ministry of Finance, Government of India

» **Email ID :** kkunal@kgpian.iitkgp.ac.in

» **Educational Qualification :** Bachelor's of Engineering in Mechanical Engineering (YadavPur University)

» **Domain Experience :** Government

## Manas Mondal

15 Years Work Experience

- » **Professional Summary :** Senior Mechanical Design Engineer with over a decade of experience in mechanical design, specializing in mould development for screening products used in mines and steel plants. Proficient in AutoCAD and Autodesk Inventor, I have successfully designed innovative moulds that enhance production efficiency and developed critical components for steel plants. With a B.Tech in Mechanical Engineering, I am committed to precision, problem-solving, and effective team collaboration. My expertise lies in executing designs and provide solution that meet industry standards while optimizing manufacturing processes.
- » **Area of Interest (Professional) :**
  1. Business analytics
  2. Operations and supply chain
- » **Area of Expertise :** Expert in mechanical design, specializing in mould development for screening products in mines and steel plants. Proficient in AutoCAD and Autodesk Inventor, with skills in 3D modeling, manufacturing optimization, and project execution. Experienced in technical documentation, Microsoft excel, SAP, and cross-functional collaboration to enhance production efficiency and product performance.
- » **Technical & Professional Certification :** Business Analytics Specialization(Wharton online) Leadership Skills(IIMA online) Business Analytics with Excel
- » **Professional Awards and Recognition :** Best innovation of Mould from Tega Industries Ltd.
- » **Onsite/International Experience (If any) :** India
- » **Name of Present Organization :** Tega Industries Ltd.
- » **Name of Previous Organization :**
  1. Eastern Metec Engineering Pvt Ltd.
  2. Sarralle Equipment India
  3. Chillmek Engineering Pvt Ltd

» **Email ID :** mmondals@gmail.com

» **Educational Qualification :** 1.B Tech-Mechanical Engineering- West Bengal University of Technology(MAKUT)

» **Domain Experience :** Manufacturing





## Partha Sarathi Rout

14 Years Work Experience

- » **Professional Summary :** Experience in ICT industry with specialisation in Business Support System Consulting, Core Telecom Solutioning, Roaming Solutioning & Product SME for technical & strategic product improvement. Worked with more than 50 Telecom Operator Clients worldwide in interfacing roles with onsite experience in 10+ countries & 12+ customers. Experience in Cloud, Cloudnative & Clustering technologies, understanding of end to end Telecom Network architecture & protocols. Handled several teams in Project Technical lead & Product Specialist capacity. Certified with RHCE, Oracle DB Administrator, Convergent Charging & Billing in Telecom Networks, Telecom Data Mediation, Kubernetes, Cloud Native, Ericsson Security Masters. Hands on Experience on Info Scale High Availability Clustering, Virtual Network Function Management, AWS - EKS Cluster Architecture, CI/CD Deployment, CEE/Openstack Administration.
- » **Professional Awards and Recognition :** Multiple Ericsson ACE Awards, Power Awards on Several Occasions for Excellent Project Delivery, Ericsson All Star Awards for Delivery Support & Team Collaboration.
- » **Onsite/International Experience (If any) :**
  - Client- Airtel Gabon- 3 Months- Consulting & Project Delivery,
  - Airtel DR Congo- 3 Months - Consulting & Project Delivery,
  - Airtel Burkina Faso- 3 Months- Consulting & Project Delivery,
  - CHT Taiwan- 2 Months- Consulting & Project Delivery, MTN Cameroon- 3 Months- Consulting & System Integration, Etisalat UAE- 3 Months- Consulting & Deployment, Etisalat Egypt- 8 Months- Consulting & System Integration,

- Milicom Rwanda- 4 Months- Consulting & Project Delivery, Almadar-Libya (Onsite Rome-Italy)- Consulting & Project Delivery,
- Smart Philippines- 7 Months- Consulting & Solution Architect.
- Yes Telecom - Malaysia- 1 Year- Onsite Solution Architect.
- » **Name of Present Organization :** Ericsson Global India
- » **Name of Previous Organization :**
  - 1 Ericsson Global Services
  - 2 Sterlite Technologies
  - 3 ICS(Nokia)
- » **Area of Interest (Professional) :** Management Consulting
- » **Area of Expertise :** System Integration, Solution Integration, Consulting, Project Delivery, Technical Product Improvement, Strategic Product Portfolio Enhancement, Cloud/Cloud Native Technologies, Onsite Service Delivery.
- » **Technical & Professional Certification :**
  - Redhat Certified System Administrator,
  - Redhat Certified Engineer,
  - Oracle DBA-1
  - Ericsson Charging System(BSS)
  - Ericsson Mediation
  - Charging & Billing in One (Convergent BSS)
  - CNCF Kubernetes Administrator
  - Ericsson Certified Cloud Native L1-L2-L3
  - Ericsson Security Masters- L2
  - Ericsson Data Analytics- (Continuing)

- » **Email ID :** partha.ubs@gmail.com
- » **Educational Qualification :** B.Tech. Electronics & Communication Engineering (Biju Patnaik University of Technology)
- » **Domain Experience :** IT/Telecom



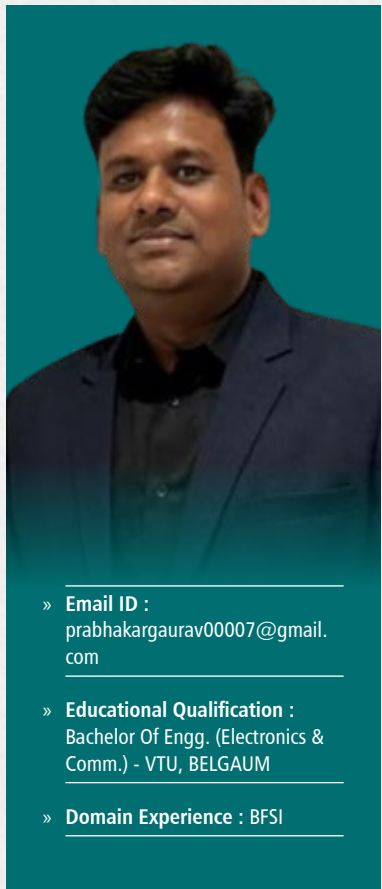
## Pratiti Maity

15 Years Work Experience

- » **Professional Summary :** Working as project lead for Boomi middleware integration technology in TCS. Entire 15 years mainly worked on different middleware technology.
- » **Professional Awards and Recognition :** Received multiple recognition from different customers. Received best employee award multiple times.
- » **Onsite/International Experience (If any) :** Visited UK for project work

- » **Name of Present Organization :** 1
- » **Name of Previous Organization :** 0
- » **Area of Interest (Professional) :** Want to work as program manager
- » **Area of Expertise :** Middleware technology like Boomi, SOA. Have architect level knowledge.
- » **Technical & Professional Certification :** Technical and professional certified in Boomi and SOA.

- » **Email ID :** pratiti08@gmail.com
- » **Educational Qualification :** B-Tech
- » **Domain Experience :** IT/Telecom



## Prabhakar Kumar Gaurav

12 Years Work Experience

- » **Professional Summary :** An experienced Branch Manager with over 11 years in retail banking, sales, and operations. I specialize in team leadership, relationship management, and revenue growth, backed by AMFI & IRDA certifications. I have a proven track record of driving business growth, leading high-performing teams, and improving customer experience while ensuring smooth operations and profitability.
- » **Professional Awards and Recognition :** Awarded multiple certificates and mementos for excellence in sales, customer relationship management, and branch performance. Recognized for consistently exceeding revenue targets and driving business growth. Appreciated for leadership, team mentoring, and operational excellence.

- » **Name of Present Organization :** IDFC First Bank Ltd
- » **Name of Previous Organization :** ICICI Bank Ltd
- » **Area of Interest (Professional) :** Banking, Relationship Management, Sales & Business Development, Team Leadership, Financial Advisory, Customer Service, Wealth Management
- » **Area of Expertise :** Branch Mgt., Retail Banking, Relationship Management, Sales & Revenue Growth, Team Leadership, Wealth Management, Customer Acquisition, Financial Advisory
- » **Technical & Professional Certification :** AMFI, IRDA,

- » **Email ID :** prabhakargaurav00007@gmail.com
- » **Educational Qualification :** Bachelor Of Engg. (Electronics & Comm.) - VTU, BELGAUM
- » **Domain Experience :** BFSI



## Priti Bharati

10 Years Work Experience

- » **Professional Summary :** A results-driven professional with over 10 years of experience in consulting, specializing in portfolio governance, project management, and stakeholder communication. Currently pursuing an Executive MBA from VGSOM, IIT Kharagpur (2023-2026) and a certified Project Manager from IIM Indore, bringing a strong academic foundation to complement extensive industry expertise. Adept at understanding business requirements across diverse domains and customizing communication between CPMs and stakeholders. Skilled in playing cross-functional roles and ensuring project deliverables are executed on time, within budget, and in compliance with Software Quality Assurance processes. Proven ability to drive business success through strategic planning and effective project execution.
- » **Professional Awards and Recognition :** Author of Poetry Book 'Swapnil Haqeeqat', published in 2019 with Amazon ranking 97; Ericsson ALL STAR Award 2024, Ericsson ALL STAR Award 2023, MMEA Employee Partnership Award 2022, Rockstar Award 2017

- » **Name of Present Organization :** Ericsson India Pvt. Ltd.
- » **Area of Interest (Professional) :** Human Resources, Data Analytics, Product Management, Project Management
- » **Area of Expertise :** Data Analysis, Project Management, Stakeholder Management, Business Understanding, Strategic Communication
- » **Technical & Professional Certification :** IIM Indore Executive Certificate Program in Project Management 2021-22, ITIL Foundation Certificate in IT Services Management, ISTQB Certified Tester Foundation Level 2018

- » **Email ID :** priti.bharati1491@gmail.com
- » **Educational Qualification :** Bachelor's of Engineering in Computers (Pune University)
- » **Domain Experience :** IT/Telecom





## Pushpal Chakraborti

7 Years Work Experience

» **Professional Summary :** Experienced IT professional with almost 7 years of expertise, including 4 years at Infosys and 3 years at Deloitte, specializing in Business Analysis, Functional Analysis, Scrum Master roles, Project Management, DevOps, and Automation. Skilled in requirement gathering, Agile methodologies, process optimization, and stakeholder management, with a proven track record of delivering scalable, high-impact solutions.

Expert in Agile and Scrum practices, leading cross-functional teams to improve efficiency and project outcomes. Strong background in DevOps and Automation, implementing CI/CD pipelines, cloud automation, and Infrastructure as Code (IaC) using tools like Jenkins, Git, Docker, Kubernetes, Azure DevOps, and AWS.

With diverse industry exposure, I excel at bridging business and technology, driving digital transformation, and optimizing enterprise processes. Known for problem-solving, analytical thinking, and leadership, I am committed to delivering innovative and cost-effective IT solutions.

» **Professional Awards and Recognition :** Best Performer Award Infosys in 2019, SDET SkillTag, DevOps Professional SkillTag, Spot Award in Deloitte 2022, Applause award in Deloitte 2023, 2024 for a successful framework development.

» **Name of Present Organization :** Deloitte USI

» **Name of Previous Organization :** Infosys Technologies Ltd.

» **Area of Interest (Professional) :** Business Analytics (SQL (MySQL, PostgreSQL, SQL Server, Oracle)  
Data Analytics (Power BI, Google Analytics, Tableau)  
Supply Chain Analytics,

Project Management and Leadership Roles

» **Area of Expertise :**

1. Ecommerce, Healthcare & Manufacturing Domain Knowledge
2. Business Analytics and Project management (SQL (MySQL, PostgreSQL, SQL Server, Oracle, Excel, MS Office)
3. Data Analytics (R programming, GA4, Power BI, Tableau)
4. Devops Professional with experience in Jenkins, CI-CD pipeline maintenance and SDLC Methodologies
5. Automation and Devops Professional
6. Programming Languages: Python, Java, R programming.
7. Object Oriented Programming, Data Structure, DBMS/RDBMS and SQL
8. Software: Jira, GitHub, Zephyr, ALM, SQL, Microsoft Azure, Microsoft Office and project management tools
9. Stakeholder communication, problem-solving, and collaboration abilities.

» **Technical & Professional Certification :**

Infosys Certified DevOps Professional  
Infosys SDET Professional

Certified in Agile Methodologies (Infosys)  
Infosys Certified Java SE8 Developer

Certified in Gen AI Foundations

External Certifications:

CP-SAT (Certified Professional in Selenium Automation Testing)

Google Data Analytics Professional Certificate



## Saikat Dutta

8 Years Work Experience

» **Professional Summary :** Dynamic Digital Transformation Leader | Electrical Manufacturing Industry Expert

Results-driven professional with 8.5 years of experience in the core Electrical Manufacturing Industry, specializing in end-to-end value chain optimization. Proven expertise across Production, Logistics, Order Execution, and Key Account Management, managing ₹1,000+ crore B2B channel partnerships. Spearheaded the digital transformation of the entire value chain through Salesforce-based SaaS solutions, driving automation, efficiency, and scalability.

Adept at leveraging technology to modernize traditional manufacturing operations, ensuring seamless digital adoption while optimizing existing workforce productivity. Track record of accelerating business growth, as demonstrated by 28% YoY expansion at Polycab India Limited, India's Largest Wires and Cable Manufacturer.

Looking to empower manufacturers—both established and emerging—with cutting-edge digital transformation strategies, automation, and seamless platform integration.

» **Email ID :** saikat.dutta@kgpian.iitkgp.ac.in

» **Educational Qualification :** B Tech-Mechanical Engineering-MAKAUT

» **Domain Experience :** Manufacturing

» **Professional Awards and Recognition :** Best Performer Award 2021-2022, 2023-24

» **Name of Present Organization :**

Polycab India Limited

» **Area of Interest (Professional) :** Business Analyst, Digital Transformation of Manufacturing Industry.

» **Area of Expertise :** Dynamic Digital Transformation Leader, Salesforce Business Analyst, Electrical Manufacturing Industry Expert

» **Technical & Professional Certification :** Internal Auditor Training Programme ISO 9001:2015, ISO 14001:2015 & OHSAS 180001:2007 by DQS, Hands-on with AI (TCS in collaboration with IIT)



## Saumyadip Rajguru

7 Years Work Experience

» **Professional Summary :** A skilled Middleware Specialist and Solution Architect with over six years of experience in integration solutions, Oracle ERP, and cloud technologies. Proficient in software development, CAD modeling, and Failure Modes and Effects Analysis (FMEA) to enhance system reliability and efficiency. Adept at leading client-facing projects, collaborating with stakeholders to design and implement tailored business solutions that align with strategic goals. Expertise in CI/CD pipeline automation using Jenkins and GitHub, along with deep experience in API integrations across SAP, Salesforce, AWS, and Oracle. Additionally, has successfully led numerous migration projects for Boomi, APIGEE, Apache Nifi, and Globalscape, optimizing performance and streamlining enterprise workflows.

» **Professional Awards and Recognition :**

Genpact Cheers Award

TCS Star Performer Award

TCS Contextual Master Award

Numerous appreciation and special recognition

» **Name of Present Organization :** Genpact

» **Name of Previous Organization :**

Tata Consultancy Services

» **Area of Interest (Professional) :**

Enterprise Architect

AI/ML/Cloud Integration Engineer

Data Engineer

Supply Chain Solution Architect

**Area of Expertise :**

1. Middleware & Integration – Boomi, APIGEE, Apache Nifi, Globalscape
2. Enterprise Systems & ERP – Oracle ERP, Oracle Financials (GL), EBS R12
3. CI/CD & DevOps – Jenkins, GitHub, Deployment Automation
4. Data Integration & ETL – ODI, PL/SQL
5. API Development – REST, SOAP, XML, JSON, Message Queues
6. Solution Architecture – Client-Centric Integration Strategies, Scalable Business Solutions
7. Project Management – Budgeting, Effort Estimation, SOW Preparation
8. Software Development – JavaScript, Unix Scripting, Oracle Reports
9. Design & Analysis – CAD Modelling, FMEA

» **Technical & Professional Certification :** Hands-on with AI (TCS in collaboration with IIT)  
Boomi 4x certified



## Sayantan Mondal

6 Years Work Experience

» **Professional Summary :** Sayantan Mondal is a seasoned professional with over six years of expertise in Data Analytics, Cloud, and AI technologies. He has played key roles in leading AI-driven and cloud-based data analytics projects across industries such as Retail, Healthcare, and Finance. As a Techno-Functional Consultant, he has successfully managed cross-functional teams and implemented Agile methodologies, essential for AI project execution. His strong command of cloud services enables seamless AI integration with cloud technologies. Passionate about harnessing data-driven insights, Sayantan is committed to driving business growth and innovation while continuously expanding his knowledge and making a meaningful impact on the organizations he collaborates with.

» **Professional Awards and Recognition :** Best Performance award 3 PI's in a row.

» **Name of Present Organization :** PepsiCo

» **Name of Previous Organization :** PwC India

» **Area of Interest (Professional) :** Data and Analytics

» **Area of Expertise :** Data Analytics Cloud and AI

» **Technical & Professional Certification :** DP-203 (microsoft Certification)

» **Email ID :** sayantan.mondal25@gmail.com

» **Educational Qualification :** B-Tech in Computer Science & Engineering - WBUT

» **Domain Experience :** IT/Telecom





» **Email ID** : dey.shrestha8@gmail.com

» **Educational Qualification** :

1. Diploma - Mechanical Engineering (WBSCTE)
2. B.Tech - Mechanical Engineering (MAKAUT)

» **Domain Experience** : Manufacturing

## Shrestha Dey

7 Years Work Experience

» **Professional Summary** : B.tech in Mechanical Engineering with overall 6.5 years of experience out of which 2.8 years of experience in the area of Manufacturing Operations in Cummins Technologies India Pvt Ltd as an Manufacturing Operations Team Manager & 3.7 Years of experience in Warehouse Inbound Operations & Quality dept. as an Area Manager - in Amazon Seller Services Pvt Ltd. Involved in couple of new site launches in east cluster. Currently Heading East Cluster as a Quality & ACES Manager

» **Professional Awards and Recognition** : Qualified as subject matter expert in warehouse operations - fiest mile

» **Name of Present Organization** : Amazon Seller Services Pvt Ltd

» **Name of Previous Organization** : Cummins Technologies India Pvt Ltd

» **Area of Interest (Professional)** : Operational planning considering lean manufacturing & six sigma, Inventory planning & quality Control

» **Area of Expertise** : New FC Launches, Warehouse Operation, Inventory Planning & Quality Control

» **Technical & Professional Certification** : Subject Matter Expert for Warehouse Operstions



» **Email ID** : ghosh.somobrata@gmail.com

» **Educational Qualification** : 1. B.Tech - Applied Electronics and Instrumentation Engineering (MAKAUT)

» **Domain Experience** : BFSI

## Somobrata Ghosh

6 Years Work Experience

» **Professional Summary** : Somobrata Ghosh, a B.Tech graduate in Instrumentation Engineering, is currently pursuing an Executive MBA from VGSoM, IIT Kharagpur. An experienced IT Analyst with over 6 years of expertise in Waterfall methodology, specializing in TCS BaNCS Insurance Product. Adept at business development, requirement analysis, and code reviews, with a proven ability to manage multiple workstreams and deliver high-quality solutions within SLA constraints. Skilled in PL/SQL, SQL tuning, Java, Spring Boot, Microservices, PostgreSQL, AWS, Advanced Excel, and Power BI, with a strong focus on Oracle application development, performance optimization, and data analysis. Expertise in CI/CD pipeline automation using Git and Jenkins, along with client handling, production support, debugging, and batch job automation using Control-M, AWS Cron Job and SOS tools. A strong collaborator with a track record of stakeholder engagement, process improvements, and mentoring team members. Recognized for strategic problem-solving, analytical thinking, and a results-driven approach, ensuring seamless IT operations, enhanced system efficiency, and business success. Passionate about continuous learning and innovation, committed to delivering scalable, cost-effective, and high-performing IT solutions.

» **Professional Awards and Recognition** : Client Appreciation (2023, 2024): Recognized for significant contributions and successfully meeting delivery timelines in challenging situations. On The Spot Award (2023, 2021): Awarded for exceptional individual performance. On The Spot (Team) Award (2025, 2020): Recognized for outstanding teamwork and collaborative efforts. Star Team Award (2020): Acknowledged for excellence in project execution and team performance. Appreciation : Feedback Enabler Certificate (2023) Xcelerate Warrior Certificate (2023) Feedback Enthusiast Certificate (2022) Continuous Feedback Star Certificate (2022)

» **Name of Present Organization** : TCS

» **Area of Interest (Professional)** : Data Analytics Business Analytics Project Management Management consulting Banking Supply chain management

» **Area of Expertise** :

1. BFSI, Insurance & Tax Domain: Knowledge of Banking, Financial Services, Insurance, and Taxation.
2. Application Development & Support: 6+ years of experience in TCS BaNCS Insurance Product within an Waterfall environment.
3. Business Analysis & Requirement Gathering: Expertise in requirement analysis, business development, and code reviews.
4. Project & Production Support: Managing multiple projects and production support while ensuring SLA compliance.
5. Database Development & Optimization: Skilled in PL/SQL, SQL tuning, performance optimization, and Oracle database development.
6. ETL & Data Processing: Experience with SQL Loader (Direct & Conventional Load) for ETL operations.
7. Programming & Automation: Proficient in PL/SQL, Java, Python, R, Git and Jenkins.
8. Tools & Technologies: Expertise in PostgreSQL, Power BI, Control-M, SOS, Jira, Anaconda, GitHub, Eclipse, Jboss and WebLogic 12c.
9. Client Handling & Process Improvement: Strong stakeholder engagement, process enhancements, and mentoring.

» **Technical & Professional Certification** : LinkedIn Learning: Lean Six Sigma, Power BI Essential Training, Python, MYSQL, Business Analytics Udemey Learning: PL/SQL, R, Python Some TCS certified courses



» **Email ID** : somabrata@kgpian.iitkgp.ac.in

» **Educational Qualification** :

1. Post Graduate Diploma in Urban Environmental Management and Law-National Law University Delhi
2. B Tech-Electrical Engineering-West Bengal University of Technology

» **Domain Experience** : Misc

## Somabrata Chatterjee

14 Years Work Experience

» **Professional Summary** : A Sustainability professional with 14 years of consulting experience across real estate, IT-ITES, banking, power, steel, Consumer electronics and infrastructure sectors in India, Maldives, Sri Lanka, Bangladesh, Bhutan, and Nepal. Currently a Managing Consultant at ERM, I have previously worked with Tata Steel Processing & Distribution Ltd, JLL and Bureau Veritas.

I specialize in sustainability assessments, fire & life safety audits, EHS due diligence, risk assessments, GHG emissions-ISO 14064, and compliance with NBC 2016, NFPA, ISO 45001, ISO 14001, and NEC 2023. I have led sustainability-driven programs for MNC banks, commercial spaces, data centers, and industrial plants. My expertise includes Sustainability Reporting (GRI, TCFD, BRSR) and corporate ESG strategies.

I am a certified IGBC AP, ISO 45001 & ISO 14001 Lead Auditor, Chartered Engineer, NEBOSH IGC holder, and Six Sigma Green Belt, I ensure sustainability compliance and operational excellence in organisations. I hold a B.Tech in Electrical Engineering (2011) from MAKAUT, a Post Graduate Diploma in Urban Environment Management and Law (PGDUEML) from WWF & National Law University Delhi in 2019 and I am currently pursuing an Executive MBA (EMBA) from VGSoM, IIT Kharagpur.

» **Professional Awards and Recognition** :

1. Received Appreciation award for successful completion of ISO 45001 and ISO 14001 Audits for the client
2. Best Sustainability Speaker at CII Delhi-Paint Manufacturing Associations
3. Best Safety Projects at CII Safety Symposium 2014 from M/S TATA Steel Processing and Distribution Limited.

» **Onsite/International Experience (If any)** : India, Maldives, Sri Lanka, Vietnam, Bangladesh, Bhutan, and Nepal.

» **Name of Present Organization** : ERM

» **Name of Previous Organization** : JLL, Bureau Veritas, Tata Steel Processing and Distribution limited

» **Area of Interest (Professional)** : Sustainability Finance Infrastructure Green Energy ESG Climate Change Green Buildings

» **Area of Expertise** :

1. ESG
2. Risk Management
3. Stakeholder Management
4. Management Consulting
5. Materiality Assessment
6. Sustainability Frameworks-GRI, SASB, ISSB, TCFD. 7.Six Sigma

» **Technical & Professional Certification** :

1. IGBC AP
2. Six Sigma Green Belt
3. BRSR Certification
4. ISO 14001 Lead Auditor
5. Chartered Engineer(India)
6. ISO 14064 Lead verifier



» **Email ID** : souvikmukherjee.nitdgp@gmail.com

» **Educational Qualification** : B.Tech (Electrcial Engineering)- NIT Durgapur

» **Domain Experience** : Government

## Souvik Mukherjee

11 Years Work Experience

» **Professional Summary** : A seasoned power sector professional with over 11 years of experience, including 8 years of hands-on expertise in a 500MW thermal power plant and its associated 400/220 KV substation. Possesses extensive knowledge of a wide range of electrical assets across the entire value chain, from generation to transmission to distribution.

Proficient in commissioning, operation, and maintenance activities in high-voltage systems. Currently engaged in power system network planning, load flow analysis, system studies, and engineering activities at transmission and distribution levels ranging from 11KV to 400KV.

Well-versed in regulatory standards related to electrical construction and safety. Experienced in the engineering design of power supply schemes for various retail and indtrial consumers in the WB and JH regions, including prominent organizations such as Railways, Coal India, SAIL, and Tata Steel. Serves as a key functional member (SPOC) in the ongoing SAP-ERP implementation program at DVC, contributing to core modules such as CRM, PS, MM, and PM.

Plays a vital role in driving business transformation and change management through technology adoption and process optimization.

Professional strengths include strong domain knowledge, proven leadership in technology implementation, and excellent communication skills for effective stakeholder engagement. Demonstrates the ability to leverage technology to enhance operational efficiency and lead organizational change initiatives. Committed to continuous learning and development, consistently adding value at both individual and organizational levels.

» **Professional Awards and Recognition** :

1. Consistently ranked above excellence in Annual Performance (Among the top 5% top performers)
2. Ideation Award, Vigilance Awards, Safety Awareness Awards.
3. Key Member of 2x315MVA 400/220 KV ICT and 220kV Switchyard Commissioning team at DSTPS 2x500MW project

» **Name of Present Organization** : Damodar Valley Corporation

» **Area of Interest (Professional)** :

1. Business Development and Strategy
2. Digitilisation and Change management
3. Power System Network Planning
4. Engineering and design of power supply networks at different voltage levels
5. Renewables Intregation incl. EV Charging, BESS, Green Hydrogen
6. Business Analytics
7. Data analytics, IOT and AI applications in Power sector
8. Project Management

» **Area of Expertise** :

1. Skilled in Power System Network Planning incl. Load Flow Studies, Stability Studies, Contingency Studies
2. Extensive Experience of Operation and Maintenance of electrical assets at 400/220 KV level
3. Digitilisation of Electrical Assets for state of the art monitoring and control to enhance asset performance and efficiency.
4. Asset Lifecycle Management and Optimisation strategy planning to optimize performance, reduce costs, and extend asset lifespan.
5. Analysis and designing of high-voltage power systems, including transmission lines, substations, and distribution networks.
6. Effective Stakeholder management and collaborating with cross functional teams handling over 300 active industrial & retail consumers in WB and JH

» **Technical & Professional Certification** :

1. PMP Preparation course certification by PMI-USA
2. AI Foundation Certification by EY
3. Certificate on Functional Training on SAP-PS by Deloitte





» **Email ID :** subhadeep.banerjee92@kgpian.iitkgp.ac.in

» **Educational Qualification :** 1. B.Tech-Electrical Engineering-MAKAUT  
2. Diploma In Electrical Engineering - WBSCTE

» **Domain Experience :** IT/Telecom

## Subhadeep Banerjee

7 Years Work Experience

» **Professional Summary :** With 7+ years of IT consulting experience, I am a SAP Technical Consultant and Integration Lead at EY, specializing in SAP Cloud Integration, API Management, B2B Integration, Advanced Event Mesh and SAP PI/PO. I have led multiple implementation and migration projects, collaborating with global clients on RFPs, project planning, RICEFW analysis and team management to deliver cost-optimized solutions.

Beyond SAP integration, I bring rich experience with MuleSoft and proficiency in programming languages including Java, SAP ABAP, Python, and Groovy. As an SME at EY, I leverage GenAI, ML, and Data Analytics on the SAP Business Technology Platform and integrate these capabilities with SAP S/4HANA, seamlessly embedding AI-driven insights for smarter decision-making

With a B.Tech and Diploma holder in Electrical Engineering, I am currently pursuing an Executive MBA at IIT Kharagpur. My combined technical and management expertise allows me to analyze business needs, devise strategic solutions, and drive holistic organizational success.

» **Professional Awards and Recognition :**  
Achiever Extraordinaire award in EY for contributing significantly to EY's success.

- » **Name of Present Organization :** EY
- » **Name of Previous Organization :** IBM
- » **Area of Interest (Professional) :**  
Integration  
SAP  
Data Science  
Data analytics  
Coding  
Business Coordination.
- » **Area of Expertise :** Data Science, Integration  
Solution architecture, Business Management, Analytics, Communication
- » **Technical & Professional Certification :**
1. SAP Certified Development Associate (SAP Integration Suite, SAP BTP Extension Developer)
  2. AWS Foundational
  3. MS - Azure Foundational
  4. EY Bronze Learning Badge - Artificial Intelligence and Data Science.



» **Email ID :** sumitsaphui@kgpian.iitkgp.ac.in / sumitsaphui.iitkgp@gmail.com

» **Educational Qualification :** Bachelor of Engineering (B.E)- Visvesvaraya Technological University [VTU]

» **Domain Experience :** Manufacturing

## Sumit Saphui

8 Years Work Experience


» **Professional Summary :** Strategic and impact-driven procurement and manufacturing operations executive with over eight years of multi-faceted expertise spanning global sourcing, manufacturing engineering, and techno-commercial functions within industrial and construction equipment OEMs. Adept at spearheading high-value sourcing operations across multi-location manufacturing plants and shared services, managing an annual spend of \$35M while driving supplier synergies, cost optimization, risk mitigation, and operational excellence. Exhibits deep expertise in product costing, category strategy, procurement intelligence, and supplier relationship management, leveraging advanced analytical acumen, digital procurement technologies, and cross-functional collaboration.

Currently pursuing an Executive MBA at IIT Kharagpur (VGSOM), with Executive Education from Singapore Management University (SMU), to refine leadership capabilities, strategic foresight, and financial acumen. Certified in Operations Management from IIM Bangalore, with expertise in lean methodologies, supply chain resilience, process automation, and procurement innovation to optimize end-to-end value chains in dynamic global environments. Passionate about driving operational transformation and delivering sustainable competitive advantage through strategic procurement and manufacturing excellence.

» **Professional Awards and Recognition :**

- Award for Think & Act like Owners at Ingersoll Rand by HR Leader EMEA
- Award for Bold Aspirations at Ingersoll Rand by SVP Global Sourcing
- Focused Recognition at Kennametal by Managing Director-India

- » **Onsite/International Experience (If any) :**  
US Visa application in process
- » **Name of Present Organization :** INGERSOLL-RAND Int'l India Pvt. Ltd.
- » **Name of Previous Organization :**
1. Kennametal India (Bengaluru, KA)
  2. Volvo Group India (Bengaluru, KA)
- » **Area of Interest (Professional) :**  
Management Consulting  
Business Development and Strategy  
Operations and Supply chain management  
Project Management
- » **Area of Expertise : Expertise:** Procurement & strategic sourcing, supply chain optimization, manufacturing operations, product costing, supplier management, and process automation. Skilled in project management, procurement intelligence, and data-driven decision-making.  
**Interests:** Management consulting, business development, corporate strategy, operations & supply chain management, and large-scale project execution.
- » **Technical & Professional Certification :**
1. I2XL Executive Programme- Singapore Management University [SMU]
  2. Operations Management -Indian Institute of Management Bangalore [IIMB]
  3. Lead Culture Certification - Partners In Leadership
  4. Hands on Approach to AI (HAAI)- IIT KGP AI4ICPS
  5. Complete Guide to R Programming- PMI
  6. Manufacturing Technology-IIT Kanpur



» **Email ID :** towai.biswas777@gmail.com

» **Educational Qualification :** B.Tech Electronic and Instrumentation - WBUT

» **Domain Experience :** Misc


## Towai Biswas

9 Years Work Experience

» **Professional Summary :** I have experience in handling planning and scheduling of Power Sector construction projects, Steel sector project, ASU Projects. Application development and HMI development in ABB 800xA and various other PLC and DCS. Instrumentation Design and Engineering of Steel sector project.

» **Name of Present Organization :**  
Linde India Limited

- » **Name of Previous Organization :**  
Tata Steel Limited
- » **Area of Interest (Professional) :**  
Project Planning
- » **Area of Expertise :** Project Planning



» **Email ID :** ray.urvi@gmail.com

» **Educational Qualification :** 1. M.Sc. (Computer Science) - Maulana Abul Kalam Azad University of Technology  
2. B.Sc. - Calcutta University

» **Domain Experience :** IT/Telecom

## Urvi Ray

7 Years Work Experience

» **Professional Summary :** A dynamic and results-driven professional with approximately 7 years of experience in Stakeholder Management, Software Development, Business Analysis and Functional Analysis, Business Intelligence, and Project management. Adept at developing and maintaining IT Systems while mentoring teams to achieve excellence. Proficient in Data Analysis and Business Strategy, with strong problem-solving, leadership, and collaboration skills. Committed to leveraging technical expertise and analytical acumen to drive innovative solutions, optimize processes, and contribute to organizational growth and success in dynamic environments.

» **Professional Awards and Recognition :**  
Awarded the Xcelerate Warrior 2025, Service and Commitment Award 2023, Star Performer 2022, Performer of the Year 2020, Newcomer of the Year 2019, Special Achievement Award for Champions League at TCS

» **Name of Present Organization :** Tata Consultancy Services

» **Area of Interest (Professional) :**  
Business Analytics  
Data Analytics  
Supply Chain Analytics  
Project Management

- » **Area of Expertise :**
1. Healthcare & Manufacturing Domain Knowledge
  2. Business Analytics
  3. Data Analytics (Excel, SQL, R programming, GA4, Power BI, Tableau)
  4. Project Management
  5. SDLC Methodologies
  6. Stakeholder Communication & Management
  7. Testing & Validation
  8. Object Oriented Programming and Data Structure, DBMS/RDBMS and SQL
  9. Software and Programming Languages: Jira, SAP CRM, Microsoft Azure DevOps, Microsoft Visio, Java, Python, Veeva Vault Systems (PromoMats and MedComms), MySQL, MS Office.
- » **Technical & Professional Certification :**  
Google Data Analytics Professional Certificate (Coursera)  
Python for Everybody Specialization (Coursera)  
Machine Learning (Coursera)  
Mathematics for Machine Learning (Coursera)  
Google IT Support Professional Certificate (Coursera)  
Cloud computing (NPTEL)





# SMU International *Programme*

The IITKGP-SMU Inclusive and Immersive Experiential Learning (I2XL) program, organized as a part of an immersion program between VGSOM and LKCSB, SMU, offers an inclusive and immersive learning experience. The week-long program includes visits to prominent institutions like the Singapore Exchange and DBS Bank, providing insights into the corporate world. Participants engage in classes covering various topics such as Asset and Portfolio Management, Alternative Investments, Innovation and Design Thinking, and Hedge Funds. A notable aspect of the program is participating in panel discussions with prominent business leaders. This opportunity allows participants to broaden their perspective and understanding of the global economy. Overall, the program offers a unique and unforgettable learning experience, making it a once-in-a-lifetime opportunity for those involved.





# Faculty Profile

## **Prof. Abhijeet Chandra** Ph.D. Finance & Accounting

Prof. Abhijeet Chandra has over a decade of post-Ph.D. research and teaching experience in finance and accounting. He offers postgraduate and graduate-level courses in Corporate Finance, Behavioral & Personal Finance, Cost & Management Accounting, and Investment Management. Prof. Chandra's research in behavioral corporate finance, asset pricing, risk management, and decision-making under risk and uncertainty has appeared in reputed national and international journals and business dailies. He serves on the board of the Asia-Pacific Risk & Insurance Association. He has completed research and consultancy projects commissioned by the National Stock Exchange, ICSSR, TCS, SRIC, and IIT Kharagpur.

## **Prof. Arun Kumar Misra** Ph.D. (IIT Bombay) Finance & Accounting

Dr. Misra has received his MPhil & Ph.D. from the Indian Institute of Technology, Mumbai. He has more than 20 years of industry and teaching experience. He worked in a leading PSU Bank in various areas of banking like Credit Planning, Basel implementation, ALM, Capital Planning, Profit Planning, CRM Market Risk etc. As a senior banker, he has completed the required certifications related to Management Accounting, Foreign Exchange, Risk Management, Banking Laws, and Banking IT services. After seven years of banking experience, Dr. Misra joined IIT Kharagpur in 2008 as an Assistant Professor of Finance & Accounting and was promoted to Associate Professor in 2014. Dr. Misra offers core and elective subjects like Corporate Finance, International Financial Management, Financial Risk Management, Options and Derivatives, Management of Banks, Banking Analytics, Financial Risk Modeling, etc.

## **Prof. Ajay Kumar Mishra** Ph.D. (Finance) Finance and Accounting

Prof. Ajay Kumar Mishra has more than seven years of teaching and research experience in finance. He received his Ph.D. degree in Finance from IBS Hyderabad in 2014. He was a visiting research fellow at the Fogelman College of

Business and Economics (FCBE) at the University of Memphis, US, during 2011-2012. Before joining the Ph.D. program, he was a research fellow at the Space Applications Centre (ISRO) in Ahmedabad, India. His areas of research include Corporate Finance, Asset Pricing, and Market Microstructure. He teaches Financial Management, Financial Institutions and Markets, Business Valuation, Portfolio Management, and Market Microstructure.

## **Prof. Anupam Ghosh** Ph.D. (IIT Delhi) Supply Chain Analytics Production and Operations Management

Prof. Anupam Ghosh has more than 15 years of teaching experience in Supply Chain Management and Marketing. He has offered postgraduate and doctoral-level courses in Supply Chain Analytics, Supply Chain Management, Warehousing and Materials Management, and International Marketing. He was a visiting scholar at Bentley University, Waltham, MA, USA. He has worked on research projects on information visibility in supply chains, fare fixation for public transportation systems, etc.

## **Prof. Aradhna Malik** Ph.D. (University of Denver, USA) Communication Studies, Organizational Behavior, Human Resources, Corporate Social Responsibility & Sustainability, Entrepreneurship

Dr. Aradhna Malik has served the Indian Institute of Technology as a Faculty since 2008. She teaches Organizational Communication, Human Resource Management, Business Ethics, Corporate Governance, Entrepreneurship, and Organizational Behavior. She has served in a diversity of roles both in India & abroad. She has also developed several courses for the National Programme on Technology Enhanced Learning (NPTEL) in some of the above-mentioned areas. Dr. Malik has been associated with the English as a Foreign Language International Journal (Formerly known as the Asian English as a Foreign Language Journal) since 2009 and has been the Guest Production Editor since 2014. She is also the National Representative (India) of the International Study Association of Teachers & Teaching (ISATT) since 2019.

## **Prof. Biswarup Ghosh** (MBA - IIT Kharagpur, Ph.D.) Marketing Economics and Strategy

Biswarup Ghosh teaches Marketing Management, International Marketing & Strategic Marketing courses at VGSoM. He has more than 30+ years of Healthcare Industry experience & has worked as Head of Healthcare at Linde India Ltd. (Part of Linde Group, Germany), Director of South East Asia at STERIS India Ltd. (a wholly owned subsidiary of STERIS Corporation USA), General Manager-Marketing at Datex-Ohmeda (Part of GE Healthcare USA), Zonal Business Head at BOC India Ltd. (Part of BOC Plc. UK). He has extensive industry experience in General Management, establishing an Indian entity of a large US MNC, managing the P & L of a large healthcare business in India & Indian subcontinent, and International Marketing exposure in Singapore, Thailand & Malaysia. He did his Ph.D. in Plasma Physics & MBA from VGSoM, IIT Kharagpur.

## **Prof. Biplob Datta** B.Arch. (Hons.), MBEM, Ph.D. (IIT Delhi) Marketing Communication Studies, Organizational Behavior, Human Resources, Corporate Social Responsibility & Sustainability, Entrepreneurship

Dr. Biplob Datta is an associate professor in marketing and leadership at Vinod Gupta School of Management, Indian Institute of Technology Kharagpur. His research has been published in the Journal of Retailing and Consumer Services, Journal of Destination Marketing and Management, Journal of Hospitality Marketing & Management, Marketing Intelligence & Planning, Journal of Marketing Communications, Journal of Consumer Marketing, Total Quality Management & Business Excellence, International Journal of Business Excellence, Journal of Internet Commerce, Journal of Indian Business Research, Foreign Trade Review and Journal of Relationship Marketing.

## **Prof. Barnali Nag** Ph.D. (IGIDR, Mumbai), MA (Eco) from JNU, New Delhi Energy Economics and Policy, Economics of Climate Change, Development Economics and Policy

Prof. Barnali Nag did her Ph.D. from IGIDR, Mumbai, and her M.A. in Economics from JNU, New Delhi. She was a Visiting Scholar at Wharton Business School, University of Pennsylvania, for Post-Doctoral Research. She has worked in RIS, New Delhi, an advanced research institute for actionable research under the Ministry of External Affairs, Gol. Before joining IIT, she was a faculty of Economics at IIM Kashipur. Her research interests are Energy Economics and Policy, Economics of

Climate Change, and Development Economics and Policy.

## **Prof. Chandra Sekhar Mishra** M.Com, Ph.D. Finance and Accounting

Dr. Chandra Sekhar Mishra has an M.Com. and Ph.D. in Commerce from Utkal University. He pursued his doctoral work at the Institute of Public Enterprise, Hyderabad. Dr. Mishra is presently a faculty member at Vinod Gupta School of Management, IIT Kharagpur. Dr. Mishra has 25 years of teaching and research experience. Dr. Mishra's areas of interest in teaching and research are Financial Reporting & Analysis, Business Valuation, Earnings Management, Accounting Fraud Analytics, and Mergers & Acquisitions. Prior to VGSoM, IIT Kharagpur, Dr. Mishra worked at IMT Ghaziabad and ICFAI Business School, Hyderabad.

## **Prof. M. Vimala Rani** Ph.D. (IISc, Bangalore) Operations Management

Prof. M. Vimala Rani obtained her Ph.D. in Operations Management from the Indian Institute of Science (IISc), Bangalore. She has received a Gold medal and the Best Ph.D. thesis award from the council of IISc. After her Ph.D., she worked as an IISc Research Associate for one year at the Department of Management Studies, an IISc. She also worked as an Assistant Professor at Amrita School of Business, Bangalore. She teaches Production and Operation Management, Supply Chain Management, Quantitative Techniques-1, Spreadsheet Modelling, and Programming for Business. Prof. Vimala's research interest is in developing mathematical and heuristic algorithms for problems related to Industrial Engineering and Management. Her research work has appeared in reputed national and international journals. One of her research articles received a Highly Commended Paper award by Emerald, and another received the Best Research Paper award.

## **Prof. Parama Barai** Fellow, XLRI Jamshedpur Finance

Prof. Parama Barai teaches and researches the Finance domain within management. Within the finance domain, her interests lie in corporate finance, investment management, and risk modeling. Before joining VGSoM IIT Kharagpur, she worked for six years at Tata Steel in a technical design role.

## **Prof. Rudra Prakash Pradhan** Ph.D. (IIT Kharagpur), Fellow (Institute of Engineers) Economics and Strategy Production & Operations Management

Prof. Rudra P Pradhan has over a decade of teaching and research experience. His research



interests include Infrastructure Finance, Foreign Direct Investments, and Econometric Modeling. Prof. Pradhan has published several research papers in various national and international refereed journals.

**Prof. Saini Das**  
**FPM (IIM Lucknow) Business Analytics & Information System**

Prof. Saini Das was a faculty member at IIM Indore for three years before joining IIT Kharagpur. She also worked as a software engineer at Infosys Technologies Ltd. before her Ph.D. Her primary teaching interests and competencies are in Business Analytics, Information Security Risk Management in Networks, Management Information Systems (MIS), e-commerce Technology & Applications, Data Privacy, and Digital Piracy. Prof. Das has taught in many management development programs across industries. She has authored papers in many national and international journals of repute.

**Prof. Sangeeta Sahney**  
**Ph.D. (IIT Delhi) Marketing, Organizational Behaviour & Human Resources**

With over two decades of experience, Prof. Sangeeta Sahney has served as a faculty member at U.P Technical University and IIT Roorkee, before joining IIT Kharagpur. She has been seconded by MHRD to teach at the School of Management, Asian Institute of Technology, Bangkok twice, in 2009 and 2016. During the years 2022-23, she served as a faculty at IIT Jodhpur and headed the School of Liberal Arts, followed by the School of Management and Entrepreneurship. Prof. Sahney has also been a Visiting Faculty in the area of Marketing at IIM Raipur and IIM Bodhgaya. With a specialization in Marketing, Prof. Sahney also teaches Organizational Behavior and Human Resources Management. Her research interests include studies in consumer behavior, organizational behavior, and quality management in education. She has authored several papers in peer-reviewed national and international journals and has presented her work at national and international conferences and seminars. She has also authored a book on Consumer Behaviour published by Oxford University Press.

**Prof. Sanjib Chowdhury**  
**B.Tech.(Hons.), M.Tech, Ph.D. (all IIT Kharagpur) Strategic Management, Operations Management**

Sanjib Chowdhury is currently a full-time Visiting Professor at VGSoM, IIT Kharagpur in the areas of Strategic Management and Operations

Management. He has 39+ years of work experience including 5+ years in academics and 34 years in two major oil companies in India and Kuwait in the cross-functional areas of Strategic and Corporate Planning, Business Performance Improvement, Optimization of operations and processes, Project Management, and HR and General Management. He is the recipient of “The Kuwait Gulf Oil Company’s Ideal Employee Award”, “The ONGC Chairman’s Award”, and “The ONGC Director’s Award” to mention a few, and has held several responsible positions in these organizations. Based on his work experience, he has solely authored a book titled “Optimization and Business Improvement Studies in Upstream Oil and Gas Industry”, published by John Wiley & Sons Inc., New Jersey, USA, Aug 2016. He holds a B. Tech. (Hons.), M. Tech., and Ph. D. degrees in Industrial Engineering and Management from the Indian Institute of Technology, Kharagpur, and published several technical papers in journals of repute.

**Prof. Srabanti Mukherjee**  
**Ph.D. (IEST, Shibpur) Marketing**

Dr. Srabanti Mukherjee is particularly interested in Consumer Behaviour, Marketing Research, Brand Management, Management of Services, Managing customer expectations and marketing to the bottom of the pyramid. Before VGSoM, Prof. Mukherjee worked in premier management institutes, including IIM Indore and IEST Shibpur. Prof. Mukherjee has conducted and taught in several management development programmes across industries. Prof. Mukherjee has authored a book on Consumer Behaviour from Cengage Learning and published cases in Ivey Publishing. She has written papers in many peerreviewed journals and presented papers at the top conferences in the Marketing domain.

**Prof. Shaili Singh**  
**Ph.D. (IIM Rohtak) Strategic Management Corporate Social Responsibility & Business Ethics**

Dr. Shaili Singh is an Assistant Professor in the area of Economics and Strategy at VGSoM, IIT Kharagpur. She did a PhD from the Indian Institute of Management Rohtak, Rohtak. Her areas of interest in teaching and research are Strategic Management, Corporate Social Responsibility, Business Ethics, Sustainability, International Business, Strategic Analytics, and General Management. She has served as a reviewer for several journals and conferences. She has published in several international journals of repute. Before joining VGSoM, IIT Kharagpur she

worked for more than 3 years at the Department of Management BITS Pilani, Pilani.

**Prof. Sujoy Bhattacharya**  
**PhD (IIITM, Gwalior) Business Analytics & Information System Finance & Accounting**

Prof. Sujoy Bhattacharya’s area of interest is business analytics. Prof. Bhattacharya is proficient in R and Python software. Prof. Bhattacharya can handle complex business analytics problems with varied applications.

**Prof. Sushil Punia**  
**Ph.D. Operations Management and Business Analytics**

Prof. Sushil Punia researches and teaches Operations Management and Business Analytics at VGSoM, IIT Kharagpur. He holds a Ph.D. in Management from IIT Delhi and an M.Tech. in Industrial Engineering and Management from IIT Kanpur. His expertise includes operations and supply chain management, forecasting and predictive analytics, and data-driven optimization. Prof. Sushil uses his expertise to design advanced decision models and policy frameworks for resource allocation and service delivery in healthcare and urban logistics sectors. He has received several awards, fellowships, and research grants, including a postdoctoral fellowship from the University of Cambridge (UK), Springer Nature’s best paper award, MoUD research fellowship, IIFSAS research grant, etc.

**Prof. Surojit Mookherjee**  
**B.Tech (IIT Kharagpur), Ph.D. (Engg) - IIT Kharagpur. Information Systems and General Management**

18 years of Business and IT consulting experience with Global clients, working for Price Waterhouse Coopers and IBM India Ltd. Worked on multiple projects, including Implementing SAP projects for large clients, managing global IT programs for clients like Avaya, Nestle, Phillip Morris, Medtronic, Lenovo, etc., Sales and Solutions of large global outsourcing deals. Prof. Surojit Mookherjee has 14 years of industrial and research experience in extractive metallurgy and Powder metallurgy and has been the Head of Operations for the production, maintenance, quality control, and analysis of tungsten carbidebased metal cutting and mining tools.

He holds four years of teaching experience at Vinod Gupta School of Management, IIT Kharagpur, as a Visiting Professor (full-time basis). He is currently teaching Business Communication,

MIS, Information System Strategy, Project Management, Foundations of Digital Business, and Program managing AACSB accreditation project for VGSoM.

**Prof. Susmita Mukhopadhyay**  
**Ph.D. (Calcutta University, Fellow ISI Kolkata) Organizational Behavior & Human Resources**

Prof. Susmita Mukhopadhyay is interested in Organizational Behaviour, Leadership , Competition and Cooperation, Relationship Management, Retirement Management, Team Building, Competency Management, HR Analytics, Professional Excellence, HRM, Business Ethics, CSR, Self-Development, and Effective Habits. She is a gold medalist in Applied Psychology, winner of the Dr. Devasenapathy Young Scientist award, and Best Professor in HRM 2019 by the World HRD Congress. Prof. Mukhopadhyay has also conducted shortterm courses and MDPs in-company programs for several institutes and companies across industries. She has published many papers in peer-reviewed International Journals. Prof. Mukhopadhyay has also developed several NPTEL courses and is a regular reviewer and part of the International Journals review editorial board.

**Prof. Tutan Ahmed**  
**FPM (IIM Calcutta),B.E. (Jadavpur University) Public Policy & Management**

Prof. Tutan Ahmed pursued his Public Policy and Management doctoral from IIM Calcutta. His interest in Public Policy led him to work in various capacities with the World Bank, the United Nations Development Programme, and the Ministry of Skill Development. He has collaborations with the Indian Space Research Organization (ISRO) and CISCO. His research interest is the Labor Market, Skill, Education, Migration, Gender, Poverty, and Quantitative Techniques. Prof. Tutan Ahmed has received the Fulbright Fellowship and has worked at the University of California, Santa Barbara, in that capacity.

**Prof. Vinay Yadav**  
**Ph.D. (IIT Bombay) Applied Operations Research**

Prof. Vinay worked as an Assistant Professor at IIM Jammu, Visakhapatnam, and Marie Curie Postdoctoral fellow at the Technical University of Denmark before joining IIT Kharagpur. He earned his master’s and a doctoral degree from IIT Bombay, Mumbai, and his Bachelor’s degree from Banaras Hindu University, Varanasi. His expertise includes optimization under uncertainty, interval analysis-based operations research techniques, and environmental management.





  
Marketing Training Program (Batch II)  
For  
Placement Team Deputy Director  
By  
Regional Director "B" - Joint Director of KGC  
From  
Wed, 01st Oct till the 10th of September, 2023  
Room E - 201, Vinod Gupta School of Management  
Indian Institute of Technology Kharagpur  
  




# Placement Committee Members



## Chairperson

Prof. Surojit Mookherjee

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## Co-Chairperson

Prof. Anupam Ghosh

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## Priti Bharati

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## Sumit Saphui

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## Joy Krishna Paul

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